A long-term growth story building on sustained performance





Impact 24 is first and foremost focused on capturing the full potential of the existing activities



Pursue new opportunities for Growth in Health, Protection, Digital platforms & Reinsurance

New markets could provide additional uplift

- Ageas' unique profile has allowed to build solid leadership positions
- In Impact24 market evolution, distribution development & commercial excellence and efficiency to contribute 80% of the earnings growth
- Adding new capabilities that complement our strengths to keep Ageas future-proof
- Increasing synergies in expertise and innovation via CDSO office





Agenda Half-way Impact24 - Fully On Track

Where do we stand on the Impact24 promises

China – Continued growth potential

UK – Focused on turnaround to core

Belgium – Strengthening of the core

Financial Targets

Non-Financial **Targets**

Operating Targets

in Europe & Asia

Strengthen

Partnering with

& Grow the Core

Leadership positions

Current & Future winners

Break-out sessions

Data analytics

Reinsurance

Reinforcing Tech & Data capabilities

Pursue new opportunities

for Growth in Health, Protection, Digital platforms & Reinsurance



Guided by a challenging earnings ambition





The plan was designed to deliver 6-8% earnings growth



2021

EUR 1.1 - 1.2 bn

2024 target





An Insurance group of local winners
Local embeddedness and alignment of interest with partners to drive
outperformance in the local markets



BELGIUM

Life & Non-Life #1 Life #1 Non-Life #1 Real estate

EUROPE

Life & Non-Life
Portugal, Türkiye & UK

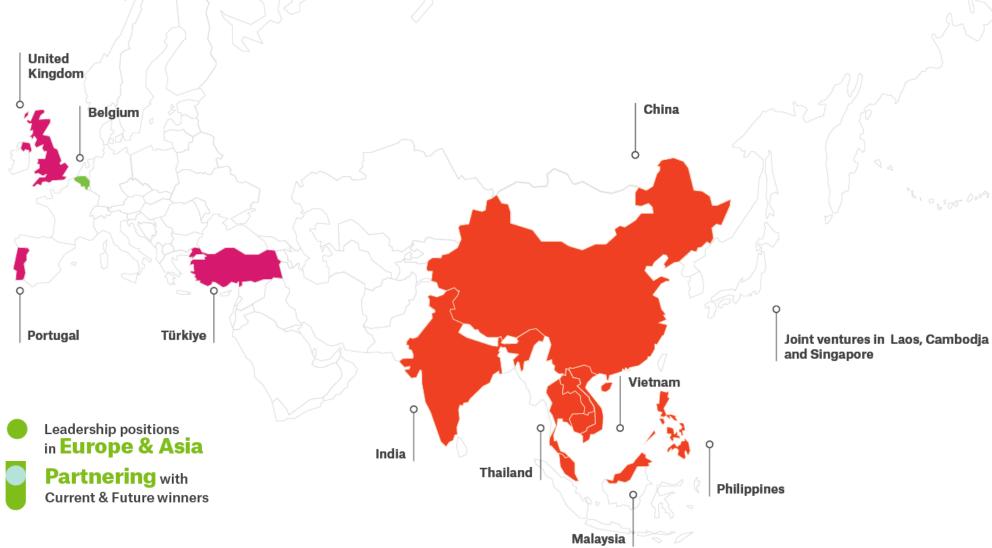
#2 Life & #3 Non-Life in Portugal
#3 Life & #5 Non-Life in Türkiye
#6 personal motor insurer &
domestic property insurer in UK

ASIA

Life & Non-Life
7 partnerships in 9 markets
#6 Life in China
#1 Non-Life - #4 Life in Malaysia
#4 Life & #5 Non-Life in Thailand

REINSURANCE

Protection reinsurance and internal capital management







Benefitting from revenue and cost synergies by leveraging on knowledge and experience within the group

Unique model of **Management Synergies** in a Partnership model



Commercial development

Banca Agency Digital sales ESG products





Technology development

Operating Platforms
Data analytics
Al/GenAl
Joint purchases

Finance & Risk management

Reinsurance support
Capital & Performance Mngnt
IFRS 17 transition
Risk Mngnt Best Practices
Investment Mngnt





CX & efficiency

Customer journey design
Claims / repair management
Fraud detection





Since the start of Impact24 the world has changed







End of "cheap money" era, inflation and slow economic recovery present Ageas with a new economic environment

Inflationary environment





Slow post-covid recovery

Rising interest rates in EU





Lower interest rates in China

We have shown **resilience** in world that has changed thanks to a balanced focus on **growth**, **margin** improvement and **cash** remittance in consolidated entities and partnerships





Non-Life - Significant growth and strong earnings notwithstanding inflation headwind



Non-Life Inflows Non-Life Combined Ratio In % Insurance Revenues, Impact24 scope +16% +8% 95 93.3 93.1 **Business growth** supported by rate discounting 2.4 2.6 increase and business growth benefit 5,332 5,189 **Strong underwriting performance** 4,569 adequately anticipating inflation 90.9 90.5 4,098 Benefitting from **higher interest** rates 6M '23 9M '23 Impact24 FY'21 FY'22 9M '22 9M '23 target Group-wide 93.3% 92.8%



Note: Growth expressed at constant FX



Life - Strong growth in China and strong Life Margins above the Impact24 target



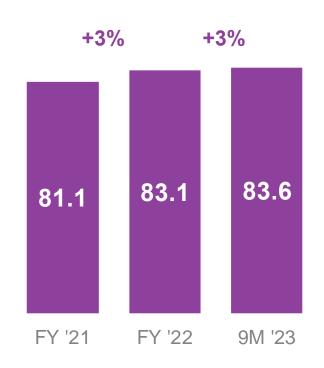
Life Margin Guaranteed

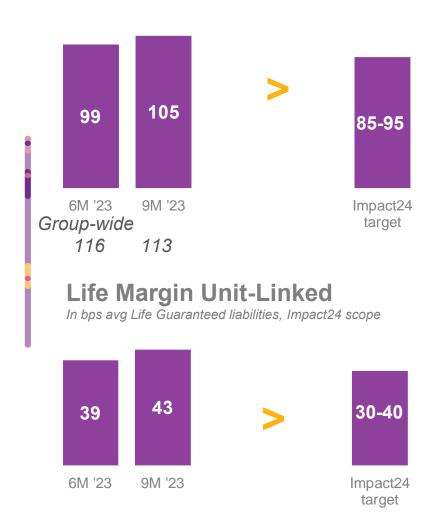
In bps avg Life Guaranteed liabilities, Impact24 scope

Life Liabilities

range

In EUR bn, excl UG/L





- 9M '23 Life Inflows up 4% at constant FX driven by China (+13%)
- Growth in Investment Life in Belgium & Europe hindered by bancassurance appetite in current macro-environment. Continued growth in LT Savings
- Increased focus on delivering attractive margins
- Strong quality of Real Estate assuring continued contribution

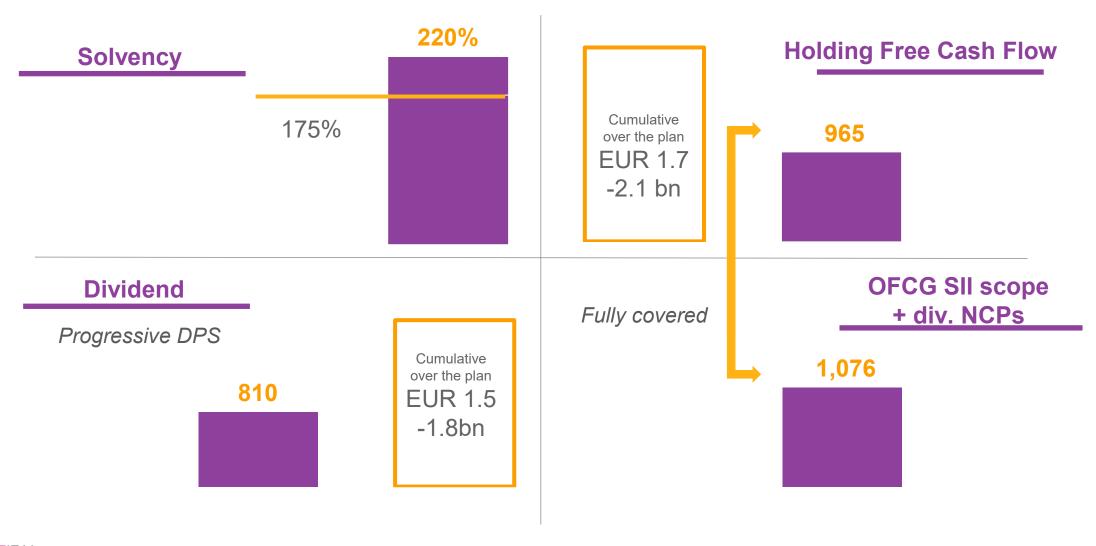


Notes: Growth expressed at constant FX, Life Liabilities 2021 restated on similar IFRS17 base



Half-way through the cycle fully on track to reach the financial targets

Data based on FY2022 and 6M 2023 Solvency data HY 2023



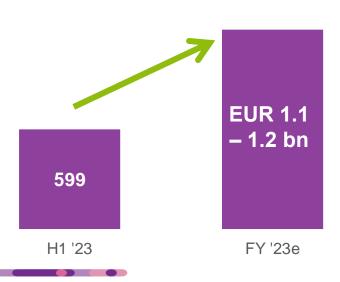




Expected 2023 Net Operating Result at upper end of EUR 1.1 – 1.2 bn range

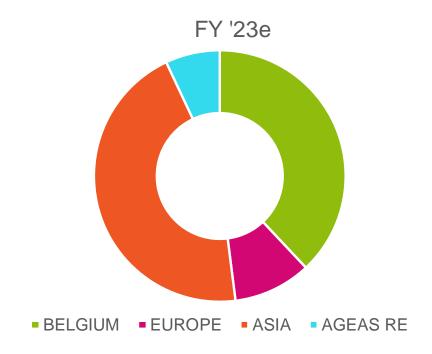


Group-wide view
@ ageas' share
In EUR mio



Delivering on Impact24 target one year early

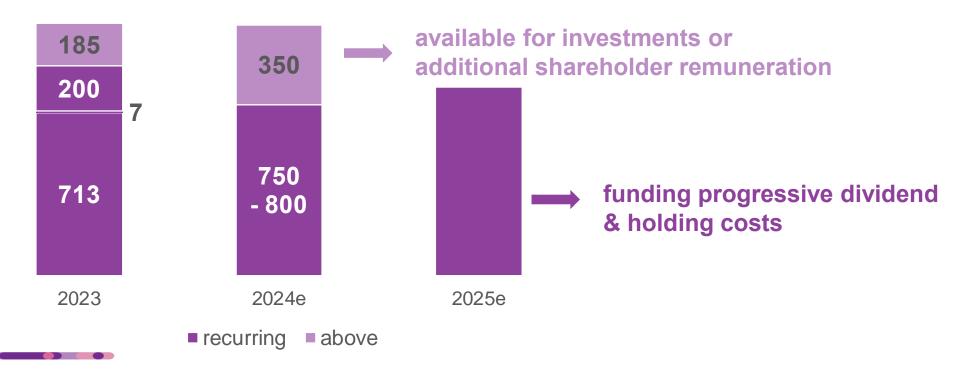
- Expectation includes +/- EUR 40 mio impact recent storms
- Strong **Non-Life** performance across the Group
- Tailwind **Reinsurance**, both in Capital Management and Protection
- Strong operational performance in Asia, Belgium and UK







Net Operating Result translating in EUR 750 – 800 mio cash remittance

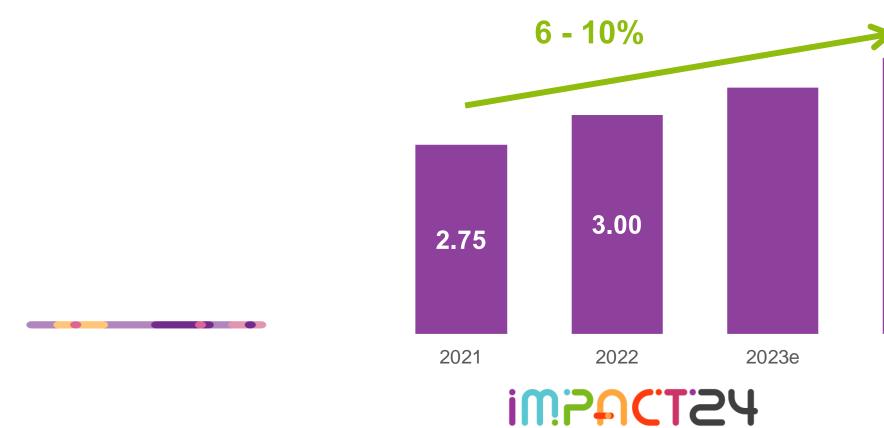


- Recurring cash streams diversified across the group
- Continued strong remittance from Belgium and Reinsurance growing pillar for remittance
- Relatively low dependency on NCP cash remittance
- 2023e supported by cash generated on sales of Ageas France (EUR 185 m) and 2024e supported by repayment internal sub-debt AG Insurance (EUR 350 m)



Diversified remittance supports the projected DPS growth trajectory



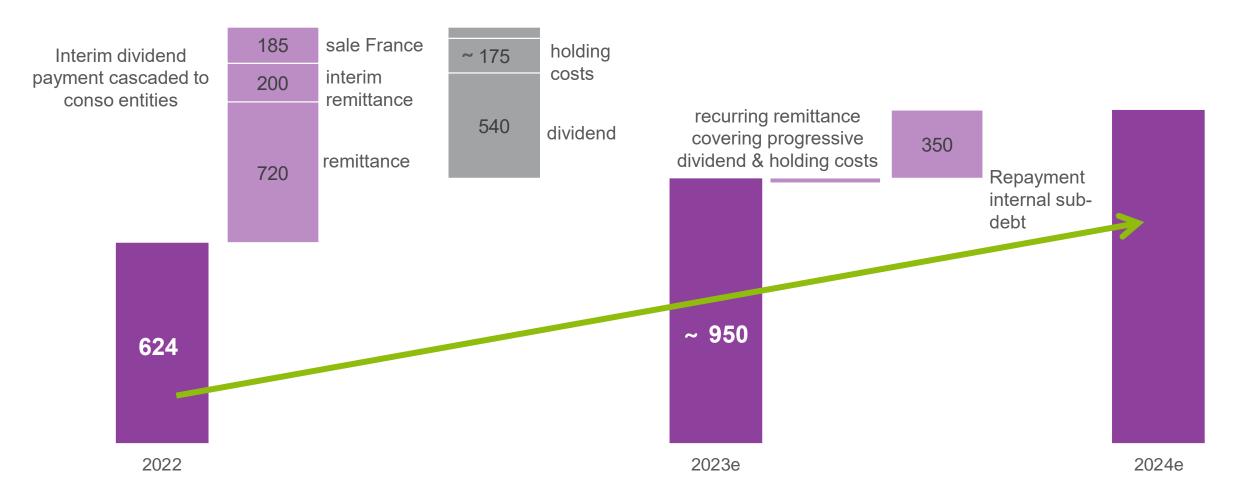




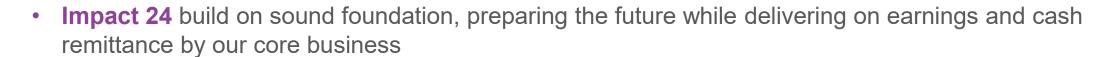
2024e



Outlook cash position allows room for investments or additional shareholder remuneration







- A group of **local winners** benefitting from revenue and cost **synergies** by leveraging on knowledge and experience within the group
- Since the start of Impact24 the world has changed, Ageas has shown resilience thanks to a balanced focus on growth, margin improvement and cash remittance
- Half-way through the cycle fully on track to reach the financial targets. Delivering on Impact24
 earnings one year early
- Outlook liquid assets allows room for investments or additional shareholder remuneration

